

# Leveraging Your P.I. Culture!

**Educational Fee Keynote:**

**Local Fee \$350** Up to 90 minutes

**Nicole Darling**  
SPEAKER • TRAINER • COACH

## Leveraging a Professional Intelligence Culture!

Does your organization encourage a culture of high Professional Intelligence?

**Best Audience:** Small to Medium Size Organizations

This keynote is filled with concrete techniques that audience members can begin to use immediately to make a difference in their own lives and the organization.

Nicole provides both humor and storytelling to make each point come to life and create long lasting change. It's what is called a "Game Changer." Don't wait one more minute to share Professional Intelligence with your organization!!

**Just Some of What They Will Learn:**

**What Professional Intelligence looks like and how to achieve it by understanding:**

- How to get the most from millennial workers by understanding what drives them to become engaged and purposeful.
- How to recognize generational communicate blocks and overcome them.
- How self-awareness is a must for any employee wanting to move forward in an organization.
- How to be a leader at any level of an organization.
- How to become a value adder and how it just might save a job and career.
- How to communicate in a way that inspires others to do better and commit to more.

And much more!

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# Leveraging Your P.I. Culture!

## **Educational Fee Workshop:**

Local Fees - 1 -hour \$250

1 ½ hours up to 4 hours (Half Day) \$375

4 - 8 hours (Full Day) \$750

Plus Materials

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## **Creating a Culture of Professional Intelligence through Effective Communication**

*Don't take for granted the most important tool any organization has to succeed. Make sure your employees communicate in a way that shows they are beyond just ordinary!*

**Best Audience:** Small to medium size front line employees

Communication is the corner stone of any organization and with so many ways in which to get our message out, it is important to make sure employees are sending the right message for themselves and the organization. This workshop covers written, verbal and social media communications to assist employees in understanding the importance of effective communication.

### **Just Some of What They Will Learn:**

- Understand why professional communications matters and what it really looks like.
- Make sure your employees are communicating with each other effectively.
- Are your employees getting the right message out to your customers or clients?
- Discover what employees need to know about creating the best impression.
- What does your social media presence convey to others?

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## **The Multi-Generational Workplace**

*Explore how four generations can see their differences in a way that produces more effective organizations!*

**Best Audience:** Small to medium size organizations with generational diversity in their staff and/or client base

For the first time in history we have four generations working together! Having such a diverse workforce allows for many different perspectives to enhance creativity. It can also raise a lot of issues of confusion and frustration because of the a lack of understanding. This workshop allows generations to gain a better appreciation of the events that have shaped us all so differently. Participants will also see what unites them to make a better working environment.

### **Just Some of What They Will Learn:**

- How each generation is impacted by life changing events.
- What each generation looks for in others.
- How to overcome preconceived differences.
- What it is that each generations values in the workplace.
- How to support each other and thrive as a team!

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## **Workplace Readiness For Millennials**

*They've prepare academically, don't let your students enter the workforce without this life changing workshop!*

**Best Audience:** College students age 18 to 28

Our millennials are struggling in the workplace and they shouldn't have to with all of the advantages they have at their disposal. This workshop will give them what they need to make workplace choices that will keep them on a successful career path.

### **Just Some of What They Will Learn:**

- What a typical manager is looking for in a star employee.
- How to avoid the biggest mistake young adults make in the workplace!
- How to position themselves as someone who can work with others and respect at team approach.
- How perception can either sink or propel a career!
- The pearls of social media in forging a great future.

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## ABOUT NICOLE

Nicole Darling is an expert in understanding career and workplace success and how both individuals and organizations can benefit by understanding Professional Intelligence. She has coined the term "Professional Intelligence" to illustrate how individuals and organizations can achieve successful outcomes by focusing on key areas.

Nicole holds a master's degree in psychology, specializing in industrial and organization psychology and is a Myers-Briggs Type Indicator® Certified Practitioner. Nicole's experience with multi-generational differences comes from her time as an adjunct faculty member at the University of Phoenix, Kaplan University, and Colorado Technical University, as well as her time in education working to develop career development programs in grades K-12. She has spoken to educational audiences on generational post-secondary trends and provides solutions to these issues.

She assists both individuals and organizations maneuver through challenging work issues. She has over 15 years of experience owning her own business and working with numerous Fortune 500 companies, she brings both an academic and business perspective to her work as a consultant, trainer, and speaker. Nicole holds a Bachelor of Arts degree in Communications from The Pennsylvania State University.

Nicole has experience providing professional development programs in professional communications, leadership, team building and career interest inventories such as the Holland Self-Directed Search® and the Myers-Briggs Type Indicator®. She creates customized training curriculum and has received the American Society of Training and Development Coaching Certification. She holds a certification with the MBTI® that allows her to administer and train others using the MBTI® personality assessment.

Nicole's goal is to take humor, storytelling, and interactive exercises to make her training one that participants will want to share with others. She engages her audience through her big personality and by making them a partner in the experience.

### Additional Certifications

- Myers-Brigg Type Indicator® Certified Practitioner
- American Society for Training & Development Coaching Certification
- Qualified to Administer Strong Interest Inventory®

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